



Reported orders show drop in 2017

By Jack Burke

Diesel & Gas Turbine Worldwide's Marine Propulsion Order Survey is part three of three reports designed to provide details on the markets of large reciprocating engines, steam turbines and gas turbines used in power generation, mechanical drive and marine propulsion applications. We divide the data into three reports

in order to provide a more in-depth look at each market segment. The Power Generation Order Survey examines reciprocating engines, steam turbines and gas turbines for power generation service. The

Mechanical Drive Order Survey is devoted to engine orders for mechanical drive applications including pumps, compressors, oil exploration machinery, rail and other industrial applications. The Marine Propulsion Order Survey examines mechanical drive, auxiliary and diesel-electric marine propulsions systems.

PROCEDURES

The Marine Propulsion Order Survey includes drivers beginning at 500 kW (0.5 MW). New orders are broken into diesel-electric, mechanical drive and auxiliary generating set orders. Fuel types include diesel fuel, heavy fuel and natural gas.

All data found in the survey was povided by participating original equipment manufacturers (OEMs).

An accompanying table identifies those companies that participated in the 2018 survey. Every effort is made to ensure this survey is as complete and comprehensive as possible and it would not have the level of detail it contains without the generous contributions of the participating companies. However, two well-known manufacturers who have regularly contributed to the survey chose not to participate in this year's edition, which affected the overall totals.

It is important to note that the data in this survey does not represent units shipped, but only the total orders received during calendar year 2017. Geographic location refers to the shipbuilding site. For reference, the geographic breakdown that was presented to participating OEMs along with the survey forms is included in this report.

It is important to note, some units reported in the 2018 Marine Propulsion Order Survey did not have complete information. In some cases OEMs chose not to provide engine output, fuel type or geography for some of their reported orders.

OVERVIEW

Total units reported in the 2018 Marine Propulsion Order Survey (2017 data) equaled 7570, a decrease of roughly 43% over the reported total of 13 306 in 2016. Last year's number represented an increase of nearly 18% over 2015 numbers. Again, two major manufacturers declined to participate in this year's survey, which obviously skewed the numbers downward.

The Far East was once again the top reported geographic location (all reported driver types.) With 3760 units destined for the Far East, the region claimed 50% of all reported orders last year. Western Europe and South East Asia & Australia came in second and third, respectively.

Western Europe logged 20% of the total orders reported, while South East Asia & Australia received roughly 12.5% of all orders reported. North America was fourth with 10% of all orders reported.

COUNTRY
INFORMATION
FOR REGIONS/
REGIONAL CODES,
D>W ANNUAL
MARKET SURVEYS

WESTERN EUROPE

Andorra Austria Belgium Denmark Finland France Germany Greece Iceland Liechtenstein Luxembourg Italy Ireland **Netherlands** Malta Norway Portugal San Marino Slovenia Spain

EASTERN EUROPE, RUSSIA & CIS Albania

Sweden

Switzerland

United Kingdom

Armenia
Azerbaijan
Belarus
Bosnia and Herzegovina
Bulgaria
Croatia
Czech Republic
Estonia

Georgia Hungary Kazakhstan Kyrgyzstan Latvia

Lithuania Moldova Poland

Republic of Macedonia Romania

> Russia Serbia Slovac Republic Tajikistan Turkmenistan

Diesel & Gas Turbine Worldwide 2018

MECHANICAL DRIVE RECIPROCATING ENGINE ORDERS, January - December 2017

			Engine operating speed ranges				Fuel			e	e,			<u>જ</u>			ast	e	ઝ	го	ż
Output Range (MW)	Number of Units	Total Engine Output for Each Output Range (MW)	Below 300 r/pm	300 to 600 r/pm	720 to 1000 r/pm	Above 1000 r/pm	Diesel Fuel	Heavy Fuel	Natural Gas	Western Europe	Eastern Europe, Russia & CIS	Middle East	Far East	Southeast Asia Australia	Central Asia	North Africa	Central, West, East & South Africa	North America	Central America & Caribbean	South America	
0.50 to 1.00	2671	1781	6	10	79	2576	2123	506	0	494	32	39	1001	614	6	0	0	438	13	22	5
1.01 to 2.00	1744	2522	5	3	260	1473	1587	112	0	690	35	68	409	242	0	0	4	277	1	14	
2.01 to 3.50	238	614	8	9	91	130	179	9	15	61	0	0	122	18	0	0	0	3	0	0	
3.51 to 5.00	91	382	34	0	8	44	83	0	0	0	0	0	50	0	0	0	0	22	0	0	
5.01 to 7.50	70	442	45	0	7	14	69	0	0	0	0	0	52	0	0	0	0	0	0	0	-
7.51 to 15.00	167	2565	137	0	0	30	143	18	6	20	0	0	137	0	10	0	0	0	0	0	ŧ.
15.01 to 30.00	322	3760	322	0	0	0	312	2	8	0	0	0	322	0	0	0	0	0	0	0	3
30.01 to 50.00	84	2764	84	0	0	0	84	0	0	0	0	0	84	0	0	0	0	0	0	0	
50.01 and above	21	1460	21	0	0	0	21	0	0	0	0	0	21	0	0	0	0	0	0	0	
Totals	5408	16290	662	22	445	4267	4601	647	29	1265	67	107	2198	874	16	0	4	740	14	36	1

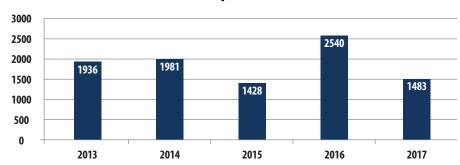
MARINE AUXILIARY GENERATING SET ORDERS, January - December 2017

			Engine operating speed ranges				Fuel			e e	a)			م			East		જ	·
Output Range (MW)	Number of Units	Total Engine Output for Each Output Range (MWe)	Below 300 r/pm	300 to 600 r/pm	720 to 1000 r/pm	Above 1000 r/pm	Diesel Fuel	Heavy Fuel	Natural Gas	Western Europe	Eastern Europe, Russia & CIS	Middle East	Far East	Southeast Asia & Australia	Central Asia	North Africa	Central, West, Ea & South Africa	North America	Central America Caribbean	South America
0.50 to 1.00	974	1366	45	729	200	926	0	1	59	7	2	824	22	2	0	0	31	7	5	22
1.01 to 2.00	597	789	20	476	101	544	0	8	69	14	0	482	7	0	0	5	9	7	4	14
2.01 to 3.50	189	309	10	126	53	154	0	0	14	0	0	127	0	8	0	0	20	2	3	0
3.51 to 5.00	73	330	24	49	0	65	0	0	0	0	0	65	0	0	0	0	2	6	0	0
5.01 and above	5	28	0	5	0	4	0	0	0	0	0	1	0	0	0	0	4	0	0	0
Totals	1838	2822	99	1385	354	1693	0	9	142	21	2	1499	29	10	0		66	22	12	36

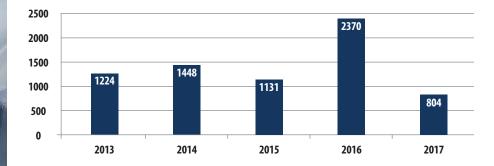
DIESEL-ELECTRIC MARINE PROPULSION ORDERS, January - December 2017

			Total Engine Output for Each Output Range (MWe)	Engine operating speed ranges			Fu	a	a,			ૐ			East	· ·	8	6	
-	Output Range (MW)	e Number of Units		300 to 600 r/pm	720 to 1000 r/pm	Above 1000 r/pm	Diesel Fuel	Heavy Fuel	Western Europe	Eastern Europe, Russia & CIS	Middle East	Far East	Southeast Asia Australia	Central Asia	North Africa	Central, West, Ea & South Africa	North America	Central America & Caribbean	South America
k	0.50 to 1.00	13	16	0	13	0	9	0	2	0	0	7	4	0	0	0	0	0	0
	1.01 to 2.00	198	414	0	33	165	172	0	53	19	4	56	14	0	0	37	0	3	0
1	2.01 to 3.50	22	60	0	9	13	14	0	14	4	4	0	0	0	0	0	0	0	0
	3.51 to 5.00	19	88	0	19	0	7	0	7	0	8	0	4	0	0	0	0	0	0
_	5.01 to 7.50	21	130	11	10	0	0	0	0	8	0	0	13	0	0	0	0	0	0
	7.51 and above	51	370	47	4	0	0	0	0	34	0	0	17	0	0	0	0	0	0
	Totals	324	1078	58	88	178	202		76		16	63	52			37			

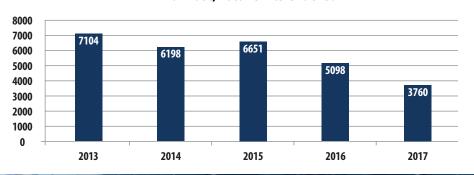
Western Europe, Total Units Ordered



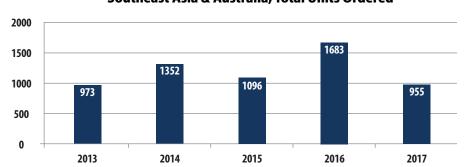
North America, Total Units Ordered



Far East, Total Units Ordered



Southeast Asia & Australia, Total Units Ordered



COUNTRY **INFORMATION FOR REGIONS/ REGIONAL CODES, D>W** ANNUAL **MARKET SURVEYS**

> Ukraine Uzbekistan

MIDDLE EAST

Bahrain Cyprus **Egypt** Iran Iraq Israel Jordan **Kuwait** Lebanon Oman Oatar Saudi Arabia Syria

FAR EAST

Turkey **United Arab Emirates**

Yemen

China **Hong Kong** Japan Mongolia **North Korea South Korea**

SOUTHEAST ASIA & AUSTRALIA

Philippines

Samoa Singapore Solomon Islands **Tahiti**

Tonga

Taiwan

Australia Brunei Burma Cambodia Fiji Islands Indonesia Kiribati Laos Malaysia **Marshall Islands** Micronesia Palau **Papua New Guinea**

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COUNTRY **INFORMATION FOR REGIONS/ REGIONAL CODES**, **D>W ANNUAL MARKET SURVEYS**

> **Thailand** Tuvalu Vanuatu **Vietnam**

CENTRAL ASIA

Afghanistan Bangladesh India **Maldives Islands** Nepal **Pakistan** Sri Lanka

NORTH AFRICA

Algeria Libya Morocco **Tunisia**

CENTRAL, WEST, EAST & SOUTH AFRICA

Botswana Comoros Congo Cote d'Ivoire Djibouti **Eritrea Ethiopia** Gambia Ghana Madagascar Malawi Mozambique Seychelles Somalia Sudan **Tanzania** Angola

Benin

Burkina Faso

Burundi

Cameroon **Cape Verde**

Cen. African Rep.

Chad

Equatorial Guinea

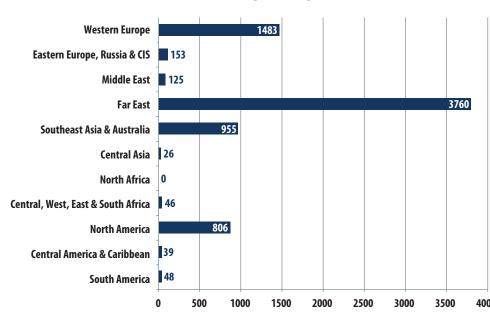
Gabon

Guinea

Guinea Bissau

Ivory Coast

2017 Combined Regions/Regional Codes



MARINE GENERATION ORDER SURVEY PARTICIPANTS MECHANICAL DRIVE

Caterpillar

MAN

Japanese Engine Corp.

Mitsubishi Heavy Industries Engine & Turbocharger Ltd.

Niigata Power Systems

Rolls-Royce Wärtsilä

Yanmar

The Far East was the top

geographic location for marine

for 82% of the total reported."

survey. Demand was highest in the output

range of 1.01 to 2 MW (61%). Engines operating

at speeds above 1000 r/min received 55% of the

On behalf of Diesel & Gas Turbine

Worldwide, thank you to all contributors

for your continued participation in this

annual survey process. It is our hope that

the three surveys combined will provide

a helpful snapshot of the entire large-

ANNUAL SURVEYS

Western Europe was the top geographic

auxiliary genset orders, accounting

MARINE AUXILIARY

Caterpillar MAN

Niigata Power Systems

Rolls-Royce

Yanmar

Wärtsilä

DIESEL-ELECTRIC

Caterpillar

Rolls-Royce

Wärtsilä

Yanmar

Niger Nigeria Rwanda

> Senegal Sierra Leone **South Africa**

Kenya

Lesotho

Liberia

Mali

Mauritania

Mauritius

Namibia

Swaziland

Togo Uganda Zaire

Zambia

Zimbabwe

NORTH AMERICA

Canada U.S.A.

CENTRAL AMERICA & CARIBBEAN

Bahamas Bermuda Belize Costa Rica Cuba **Dominica**

Domin. Republic

El Salvador Guatemala

Haiti Honduras

Jamaica

Mexico **Nicaragua**

Panama

Puerto Rico Virgin Islands

West Indies

Argentina Bolivia

Paraguay

Surinam

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destined for the Far East accounted for 40% of 2017 orders. Western Europe claimed the

number two spot (23%) with Southeast Asia & Australia third (16%).

Marine auxiliary gen-set orders totaled 1838 units, a decrease of roughly 46% from last year's report of 3390 units ordered. The 3390 number was down 35% from the 2016 report of 5226 units ordered. In 2017, engines in the output range of 0.50 to 1.00 MW once again recorded

to 1000 r/min received 75% of the reported orders. The Far East was

> the top geographic location for marine auxiliary genset orders, accounting for 82% of the total reported. Rounding out the top three spots: second place was Western Europe (8%) followed by North America (4%).

DIESEL-ELECTRIC ORDERS

Diesel-electric marine propulsion orders totaled 324 units, a decrease of 23% from the 422 units reported in last year's (2016 numbers)

MECHANICAL DRIVE ORDERS

Total reported mechanical drive orders reported this year were 5408 units, a decrease of about 36% compared to last year's survey, which reported 8536 units.

The 2017 survey (2016 numbers) showed a 34% increase compared to the 2016 survey (2015 numbers). In this year's survey, units sized 0.50 to 1.00 MW accounted for 49% of the

Engine operating speeds above 1000 r/min comprised 79% of the total mechanical drive units ordered in 2017. Diesel fuel again was the fuel type of choice, representing 85% of the reported orders. Mechanical

AUXILIARY GENERATING SET ORDERS reported mechanical drive orders.

> the most orders (53%). Engines operating at speeds between 720

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horsepower prime-mover landscape, with fine-tuned detail provided for three market segments

through each individual report — power generation, marine propulsion and mechanical drive.

Electronic versions of past surveys are available at our website: www.dieselgasturbine.com.

Questions, comments and suggestions should be directed to jack.burke@khl.com.









Eastern Europe, Russia and CIS with 20%, the Far

East at 19% and Southeast Asia and Australia

SOUTH AMERICA

Brazil Chile

> Colombia **Ecuador**

Guyana

Peru

Uruguay Venezuela

